

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 NEA-11 ISO-00 CAB-02 CIAE-00
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PA-01 ICA-11 PM-05 NSC-05 SP-02 SS-15 /088 W
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P 011250Z JUN 78

FM AMEMBASSY ROME

TO SECSTATE WASHDC PRIORITY 3188

INFO AMEMBASSY ABU DHABI

AMEMBASSY ATHENS

AMEMBASSY BRUSSELS

AMEMBASSY DOHA

AMEMBASSY LONDON

AMEMBASSY MANAMA

AMEMBASSY MOSCAT

AMEMBASSY PARIS

AMEMBASSY TEHRAN PRIORITY

DEPT OF COMMERCE WASHDC

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DEPARTMENT PASS COMMERCE FOR CAGNE, OBED; EXIMBANK: FAA FOR
CHARMICHAEL, BRUSSELS FOR FAA (CARY AND PACE), ATHENS FOR RTDO
FROM RCAA DWOR

E.O. 11652: N/A

TAGS: EAIR, ETRD, BEXP, IR

SUBJECT: CIVIL AIR - IRAN AIR FLEET EXPANSION, REGION JET

TRANSPORT SALES YEAR TO DATE

REF: ROME 4113, TEHRAN 11336 (1976)

FOLLOWING SHOULD NOT BE PASSED OUTSIDE USG PENDING ISSUANCE
FORMAL IRAN AIR/BOEING PRESS RELEASE.

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1. IRAN AIR SIGNED SALES CONTRACT WITH THE BOEING COMPANY MAY 30
IN TEHRAN COVERING FOUR BOEING 747-186B'S AND ONE BOEING 747-86 SP,
VALUED AT APPROXIMATELY \$300 MILLION INCLUDING SPARES, FOR DELIVERY
AS FOLLOWS: BOEING 747-186B'S, JUNE 1979, JULY 1979, APRIL 1980,
MARCH 1981; BOEING 747-86 SP MARCH 1980. POWER PLANTS NOT
SPECIFIED TO RCAA BUT BELIEVED TO BE PRATT & WHITNEY JT9D-7F'S
IN COMMONALITY WITH AIRLINE'S EXISTING 747 FLEET.

2. BOEING 747-186B WILL BE VERSATILE AIRCRAFT TAILORED FOR IRAN AIR'S SOON TO BE EXPANDED INTERNATIONAL ROUTE STRUCTURE (I.E. TEHRAN-LONDON-LOS ANGELES; TEHRAN-BANGKOK-SINGAPORE-MANILA-TOKYO) BUT ALSO STRESSED FOR HIGH-DENSITY, MULTIPLE LANDING CYCLE, SHORT STAGE-LENGTH DOMESTIC/GULF ROUTES (I.E. TEHRAN-MESHED, TEHRAN-SHIREZ, TEHRAN-ABADAN, TEHRAN-TABRAZ, SHIRAZ-BEHRAIN, SHIRAZ-DOHA, SHIRAZ-DUBAI, ETC.).

3. INCLUDING ACCEPTED LETTER OFFERS AND FIRM SALES CONTRACTS, U.S. HET TRANSPORT SALES IN REGION TOTAL \$815 MILLION YEAR-TO-DATE.

4. COMMENT. RCAA HIGHLY GRATIFIED GENERAL KHADEMI HAS BECOME CONVINCED THAT U.S. WIDEBODIED AIRCRAFT DO HAVE HIGH AIRFRAME DURABILITY GEARED FOR MULTIPLE LANDING-CYCLE OPERATIONS ALA A-300B2K AIRBUS, BUT WITH ACCOMPANYING HIGHER CAPACITY, LOWER SEAT-MILE COSTS, AND INFINITELY GREATER RANGE VERSATILITY THAN AIRBUS. (TEHRAN 11336 (1976) PARA 2C.)GARDNER

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Message Attributes

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